



STATE OF INDIANA  
Mike Braun, Governor

Department of Administration  
Procurement Division  
402 W Washington Street, Room W468  
Indianapolis, Indiana 46204

## Final Award Recommendation Letter

Date: December 30, 2025

To: Jennifer Jansen, IDOA Procurement Director  
Indiana Department of Administration

From: Mike Huth, Procurement Consultant  
Indiana Department of Administration

Subject: Negotiated Bid 300-26-84291, Law Enforcement (8) "Shadow" Boats 18' & 20'

### Recommendation of Award for a one-time purchase with an estimated amount of \$279,872.00

- Law Enforcement "Shadow" Boats 18': \$161,221.00
- Law Enforcement "Shadow" Boats 20': \$118,651.00

Based on the evaluation of responses received for Negotiated Bid 300-26-84291, it is recommended that Outdoor World Service & Marine be awarded the contract to provide Law Enforcement (8) "Shadow" Boats 18' & 20'. The terms of this recommendation are outlined below.

The State received one (1) qualified bid response from:

- Outdoor World Service & Marine

The State requested pricing for Law Enforcement (8) "Shadow" Boats 18' & 20'

### Bid Evaluation Summary

The solicitation was to secure Law Enforcement "Shadow" Boats 18' & 20'. Proposals were assessed based on the criteria outlined in the bid documents. Of the four suppliers, three met the specified requirements; therefore, cost was the determining factor in the State's final evaluation.

Law Enforcement "Shadow" Boats 18'						Outdoor World Service & Marine
Line Item	Description	Quantity	Unit Price	Trailer Price	Trailer Description	Total
1	ShadowT, CC, Bimini, jackplate, Honda 90, engine battery, prop, Hour meter, welded cleats, fuel filter	1	\$ 29,468.00	\$ 2,592.00	Alt galvanized trailer, single ax, spare	\$ 32,060.00
2	ShadowT, CC Bimini, jackplate, Merc 90, engine battery, prop, Hour meter, welded cleats, fuel filter	1	\$ 30,217.00	\$ 2,592.00	Alt galvanized trailer, single ax, spare	\$ 32,809.00
3	ShadowT, CC, Bimini, jackplate, pod/ ladder & Mercury 90HP, engine battery, prop, Hour meter, welded cleats, fuel filter	1	\$ 30,391.00	\$ 2,592.00	Alt galvanized trailer, single ax, spare	\$ 32,983.00
4	ShadowT, SC, Bimini, Jackplate, Mercury 90, engine battery, prop, hour meter, welded cleats, fuel filter	1	\$ 29,261.00	\$ 2,592.00	Alt galvanized trailer, single ax, spare	\$ 31,853.00
5	ShadowT, CC, Bimini, Pods/ladder, Mercury 90, engine battery, prop, Hour meter, welded cleats, fuel filter	1	\$ 28,924.00	\$ 2,592.00	Alt galvanized trailer, single ax, spare	\$ 31,516.00
Total						\$ 161,221.00
Law Enforcement "Shadow" Boats 20'						Outdoor World Service & Marine
Line Item	Description	Quantity	Unit Price	Trailer Price	Trailer Description	Total
1	ShadowT, CC, Bimini, jackplate, Honda 115, engine battery, prop, Hourmeter, welded cleats, fuel filter,	1	\$ 36,462.00	\$ 4,569.00	Alt galvanized trailer, tandem ax, spare	\$ 41,031.00
2	ShadowT, SC, Bimini, Jackplate, Honda 115, engine battery, prop, hour meter, welded cleats, fuel filter	1	\$ 34,583.00	\$ 4,569.00	Alt galvanized trailer, tandem ax, spare	\$ 39,152.00
3	ShadowT, SC, Bimini, pods/ladder, Honda 115, engine battery, prop, hour meter, welded cleats, fuel filter	1	\$ 33,899.00	\$ 4,569.00	Alt galvanized trailer, tandem ax, spare	\$ 38,468.00
Total						\$ 118,651.00
						Outdoor World Service & Marine
						Law Enforcement "Shadow" Boats 18' \$ 161,221.00
						Law Enforcement "Shadow" Boats 20' \$ 118,651.00
Total						\$ 279,872.00

The respondent's bid submission was evaluated based on the criteria outlined in the bid documents and their compliance with required specifications. When necessary, the State engaged with the respondent to clarify details and confirm that the specifications were met.

#### **Award Summary**

The final overall evaluation scores are presented in the table below.

Respondent	Total Price	Preference	Evaluated Deduction	Evaluation Bid Amount
Outdoor World Service & Marine	\$ 279,872.00	Indiana Business	\$ 13,993.60	\$ 265,878.40

#### **Preference**

Outdoor World Service & Marine: Indiana Business claimed

During the course of evaluation, the State scrutinized the bids to determine the viability of the proposed business solution to meet the needs of the State. The Indiana Department of Administration evaluated the bids based on the stipulated criteria outlined in the bid documents.